



CALSP^{ro}

50th *Anniversary*

CONFERENCE

OCTOBER
5-7, 2018

EMBASSY SUITES
Sacramento Riverfront
Promenade



CALSPRO

50th Anniversary

CONFERENCE

Dear CALSPRO Friends,

This year, we are celebrating our 50th Anniversary Conference and preparing for our 50th Anniversary Celebratory Year in 2019. We invite you to celebrate this special conference on October 5-7, 2018 in our State Capitol, Sacramento, to renew acquaintances; share memories; partake in great education, networking and conversation; learn about the history of this tremendous organization; see the latest in products and services; view memorabilia; and be inspired as a participant in the success of everything CALSPRO does for the legal support community.

The Conference will include many highlights, such as:

- ◆ A special appearance by the Chief Justice of the California Supreme Court, The Honorable Tani Cantil-Sakauye, who will attend and speak at our opening reception on Friday evening. It is very important to have a good turnout for this very special and rare opportunity to see the Chief Justice; please make your travel plans to arrive in Sacramento and be at the opening reception by 4:30 p.m. on Friday.
- ◆ The Annual Jack C. Janney Memorial Golf Tournament
- ◆ A tour of the California State Capitol
- ◆ Local Restaurant Dine Arouds for Dinner on Friday Night
- ◆ Casino Night and Bingo on Friday
- ◆ Continuing Education
- ◆ CALSPRO Certified Process Server Workshop and Exam
- ◆ Our main guest speaker on Saturday will be Stephanie Chandler who has authored nine books. Ms. Chandler will teach us how to identify and attract your ideal audience online and optimize your website.
- ◆ Hot topic session regarding the California Supreme court decision in the *Dynamex* case.
- ◆ Business opportunities with exhibitors and sponsors.
- ◆ Saturday evening awards and installation banquet with music and dancing and the annual silent auction to benefit the ongoing efforts of CALSPRO.
- ◆ Plus historical presentations in honor of the 50th Anniversary.

As you can see, we have a great line up for this year's conference – you don't want to miss it!

We look forward to seeing you in Sacramento on this momentous occasion.



Larry Kirilin
President



Mark Manchester
Conference Chair



Andy Estin
Historical/50th Anniversary Committee Chair



Embassy Suites Sacramento Riverfront Promenade

100 Capitol Mall, Sacramento, CA 95814
(916) 326-5000

Hotel Details

Room Rate: \$169/night

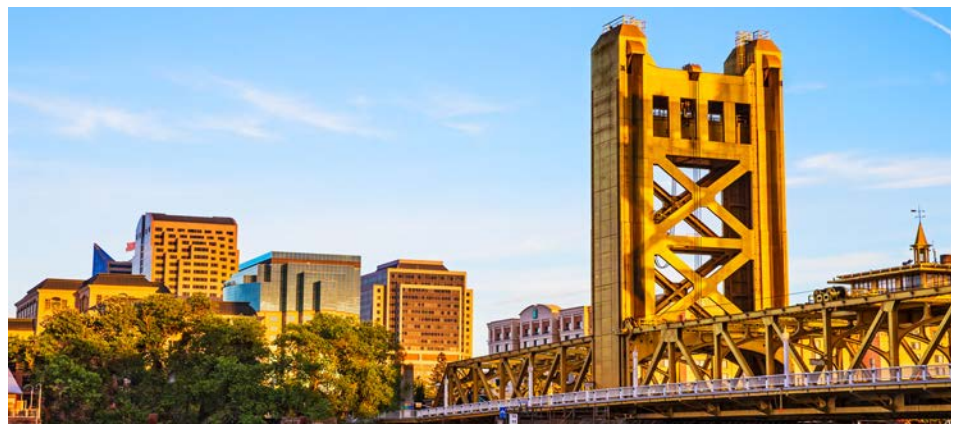
All suites include a full cooked-to-order breakfast daily and a two-hour beverage reception nightly. **Please book by Thursday, September 13, 2018.** Please contact the hotel directly (916) 326-5000 and ask for the **CALSPRO 50th Annual Conference discount rate.** Or Go to: www.sacramento.embassysuites.com and make a reservation using the groupconvention code: **PRO**. Valet parking at the hotel is \$32.00 per night. Self parking is located in the city garage across the street.

Conference Details

All registrations must be returned with payment and postmarked by September 8, 2018 to avoid higher registration fees.

Cancellation Policy

Cancellations must be made in writing and received by September 8, 2018. Cancellations will be subject to a fee of \$50⁰⁰ per person. No refunds will be allowed for cancellations received after September 8th.



California Association of Legal Support Professionals

2520 Venture Oaks Way, Suite 150, Sacramento, CA 95833
(916) 239-4065 - phone • (916) 924-7323 - fax
www.calspro.org • info@calspro.org



Annual Business Meeting

The Annual Business Meeting will be held on Saturday, October 6th from 8:00 a.m. – 9:30 a.m. The purpose of the business meeting is to conduct the business of the association and allow members an opportunity to participate and get involved in the many industry and association activities. This is an important component of the conference, and all members are asked to attend.

22nd ANNUAL CALSPRO JACK C. JANNEY MEMORIAL GOLF TOURNAMENT

Friday, October 5, 2018

7:30 am Check-In

8:00 am Tee-Off

Bartley Cavanaugh Golf Course

8301 Freeport Boulevard

Sacramento, CA 95832

(916) 808-2315

Transportation on own

\$125⁰⁰ per person; includes green fees, cart, and buffet lunch.

Registration cutoff September 8th.

Register Now.



Awards for

1st, 2nd & 3rd place teams

**PERUSE THE SILENT
AUCTION ITEMS AND BE A LUCKY
BIDDER!**

**Winners will be announced at the
Saturday Night Banquet**

**INTERESTED IN BECOMING A CCPS
(CALSPRO CERTIFIED
PROCESS SERVER)?**

... or just need to renew your certification or fine tune your serving skills?

The exam is offered for free to those who attend the conference and pay for the CCPS workshop as well as those re-testing. Non-conference attendees must pay full price for the workshop and exam.

**Be sure to sign up for the workshop & exam on Sunday, October 7, 2018
Please complete the separate registration form to enroll.**



22ND ANNUAL JACK C. JANNEY MEMORIAL GOLF TOURNAMENT

WHEN: FRIDAY, October 5, 2018
7:30 AM CHECK-IN, 8:00 AM TEE-OFF

WHERE: Bartley Cavanaugh Golf Course
8301 Feeport Boulevard, Sacramento, CA 95832 - (916) 808-2315
Transportation on own.

YOUR SPONSORSHIP GOES TOWARD • Prizes for Longest Drive
Closest to the Pin • Other Great Golf Items Via Prize Raffle

YES, SIGN ME UP TO SPONSOR!

Information for Signage

Name of Card Holder _____
Slogan _____
Phone _____ Email _____
Message _____

So that your company name can be included in the necessary conference materials, the deadline for sponsorship submission is September 17, 2018 at noon. After this date, sponsorship opportunities may still be available, however, your company name may not be listed in some conference materials. **Company logos should be e-mailed to: stephanie@camgmt.com.** Checks made payable to CALSPRO at 2520 Venture Oaks Way, Suite 150 Sacramento, CA 95833 or you may fill out the credit card form below and fax it to: 916.924.7323. Please do not email.

Name of Card Holder _____
Company Name on Card _____
Billing Address _____
City _____ State _____ ZIP _____
Credit Card # _____ Exp. Date _____
CID # _____ Amount to be charged \$ _____
Signature of Card Holder _____

SPONSORSHIP OPPORTUNITIES CHECK ONE!

HOLE IN ONE

\$250.00 Sponsorship

- Choice of Golf Partner
- Logo & Message Printed on 3 Tee's of your Choice
- Logo in Conference onsite program
- Verbal Acknowledgement at the Buffet Lunch and Installation Banquet
- Special Gift Valued at \$50

DOUBLE EAGLE

\$150.00 Sponsorship

- Logo printed on Golf Signage
- Logo & Message Printed on 2 Tee's of your Choice
- Verbal Acknowledgement at the Buffet Lunch and Installation Banquet

TEE HOLE

\$75.00 Sponsorship

- Logo Printed on Tee of your Choice
- Verbal Acknowledgement at the Buffet Lunch and Installation Banquet

Conference Schedule

FRIDAY OCTOBER 5, 2018

8:00 AM

22nd ANNUAL CALSPro JACK C. JANNEY MEMORIAL GOLF TOURNAMENT

Bartley Cavanaugh Golf Course
Sacramento
www.bartleycavanaugh.com
Additional registration fee required.
Transportation on own.

AFTERNOON TIME TO BE DETERMINED

California State Capitol Tour
<http://capitolmuseum.ca.gov/>

Please check the box on the registration form to participate; details will be provided to you.

3:00 PM – 4:00 PM

BOARD OF DIRECTORS MEETING

4:30 PM – 6:00 PM



CHIEF JUSTICE TANI CANTIL-SAKAUYE

WELCOME RECEPTION

Join us in welcoming our special Guest Speaker Chief Justice Tani Cantil-Sakauye, the Chief Justice of California. The Chief Justice will speak at precisely 5:00 p.m.; please plan to attend this special and rare occasion.

6:00 PM – 8:00 PM

Restaurant dine-arounds in Sacramento. Conference attendees are invited to make restaurant reservations and enjoy time together at the many

nearby restaurants located in adjacent Old Sacramento and neighboring downtown/midtown Sacramento. Visit the following links for ideas: <http://oldsacramento.com/> and <https://sacramento.downtowngrid.com/eats-drinks>. Transportation and meals on own.

8:00 PM – 11:00 PM

CASINO AND BINGO NIGHT

Join your fellow conventioners for a fun-filled evening of casino gaming and bingo. Additional registration fee required.

SATURDAY OCTOBER 6, 2018

MORNING

Enjoy your cooked-to-order breakfast included in your guest room rate.

7:00 AM – 5:30 PM

REGISTRATION, EXHIBITS, SILENT AUCTION AND MEMORABILIA DISPLAY OPEN

8:00 AM – 9:30 AM

ANNUAL BUSINESS MEETING

Call to Order and Roll Call; Officer and Committee Reports; Antitrust Presentation as required under the FTC Order; Proposed Bylaw Amendments; Election Confirmation; and Legislative Update with Mike Belote Esq. of California Advocates.

9:30 AM – 10:30 AM

CAPPS/CALSPro HISTORICAL PRESENTATION

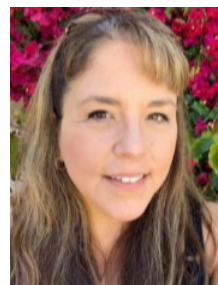
SPEAKERS: ANDY ESTIN; MARK SCHWARTZ; STEVE JANNEY

10:30 AM – 11:00 AM

EXHIBITOR PRESENTATIONS AND EXHIBITOR BREAK

Learn more and plan to visit the exhibitors to see the latest in products and services from those companies who support CALSPro.

11:00 AM – 12:00 PM



GUEST SPEAKER – STEPHANIE CHANDLER

Ms. Chandler is the Author of nine books, including, *Own Your Niche: Hype-Free Internet Marketing Tactics to Establish Authority in Your Field and Promote Your Service-Based Business*. There is no need to wonder how to build your online presence to increase exposure, Stephanie will teach us how to identify and attract your ideal audience online and optimize your website.

12:00 PM – 1:00 PM

BUFFET LUNCHEON AND PRESENTATION OF THE BERT ROSENTHAL MEMORIAL AWARD NOMINEES AND PAST RECIPIENTS

1:00 PM – 1:30 PM

HISTORY SPOTLIGHT AND RAFFLE

1:30 PM – 2:30 PM

HOT TOPIC SESSION



AMBER HEALY, PARTNER AT ATKINSON, ANDELSON, LOYA, RUUD & ROMO

Supreme Court decision in *Dynamex Operations West, Inc. v. Superior Court* regarding Independent Contractors.

2:30 PM – 2:45 PM

HISTORY SPOTLIGHT AND RAFFLE

Conference Schedule

SATURDAY OCTOBER 6, 2018 - CONTINUED

2:45 PM – 3:00 PM

REFRESHMENT BREAK

3:00 PM – 3:45 PM

CONTINUING EDUCATION

SESSION NUMBER 1 –

AUTOMATING YOUR WORKFLOW

SPEAKER – MICHAEL REID,

PROCESS SERVER DAILY

3:45 PM – 4:45 PM

CONTINUING EDUCATION

SESSION NUMBER 2 – SOCIAL

MEDIA SKIP TRACING

SPEAKER – JOSEPH JONES, BOSCO

LEGAL

4:45 PM – 5:00 PM

REFRESHMENT BREAK

5:00 PM – 5:30 PM

**NATIONAL ASSOCIATION OF
PROFESSIONAL PROCESS
SERVERS (NAPPS) UPDATE**

**SPEAKER: MICHAEL KERN,
PRESIDENT**

6:30 PM – 7:30 PM

**COCKTAIL RECEPTION AND
SILENT AUCTION**

7:30 PM – 9:30 PM

**ANNUAL INSTALLATION BANQUET
AND PRESENTATION OF THE BERT
ROSENTHAL MEMORIAL AWARD**

9:30 PM – 11:00 PM

**MUSIC AND DANCING WITH
ALLSTAR DJ GROUP**

SUNDAY OCTOBER 7, 2018

MORNING

Enjoy your cooked-to-order breakfast included in your guest room rate.

7:30 AM – 8:30 AM

**REGISTRATION, EXHIBITS AND
MEMORABILIA DISPLAY OPEN**

8:30 AM – 2:00 PM

**CALSPRO CERTIFIED PROCESS
SERVER WORKSHOP AND EXAM**

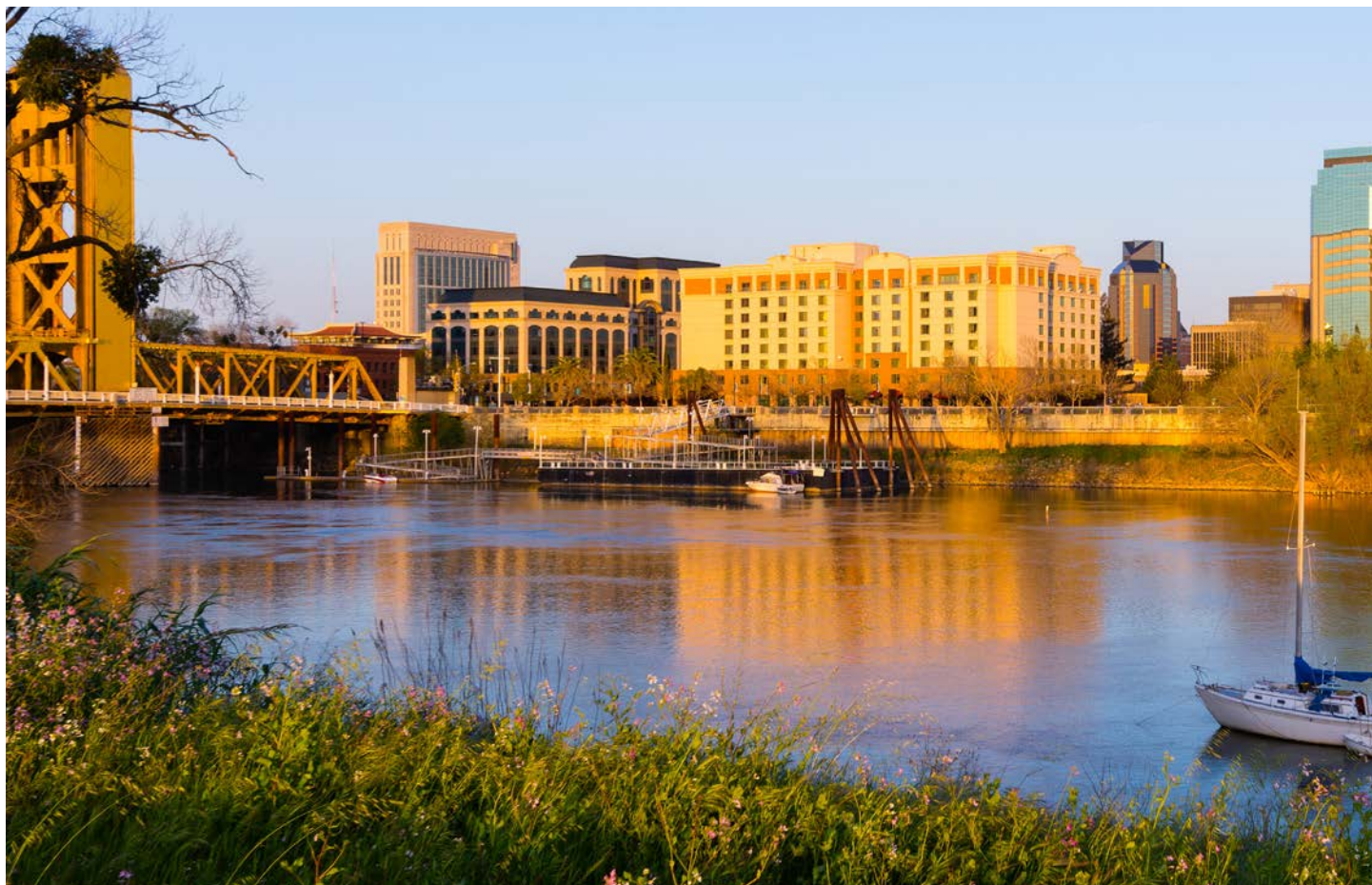
**IMPORTANT, ADVANCE
REGISTRATION AND SEPARATE
REGISTRATION FEE AND FORM
REQUIRED.**

8:30 AM – 9:30 AM

**CONTINUING EDUCATION
SESSION NUMBER 3 – PHOTOCOPY**

2:00 PM

**CONFERENCE ADJOURNS - THANK
YOU FOR ATTENDING!**



CALSPRO 50th Anniversary Conference

50th Conference Sponsorship Opportunities

We have **MANY** sponsorship opportunities at the upcoming CALSPRO Conference. Check it out!

Please mark the appropriate category you have chosen and return this document along with payment to CALSPRO, 2520 Venture Oaks Way Suite 150, Sacramento, CA 95833 • 916.239.4065 • 916.924.7323/fax • www.calspro.org • info@calspro.org

● I will donate \$ _____

● I will be a **Pearl Sponsor – \$250**

Includes: listing in Conference on-site program, verbal acknowledgement at luncheon, logo display inside a future issue of the *CALSPRO Press*.

● I will be a **Ruby Sponsor – \$500**

Includes: logo printed on Conference signage, listing with logo in Conference on-site program, verbal acknowledgement at luncheon, logo display inside a future issue of the *CALSPRO Press*.

● I will be a **Diamond Sponsor – \$1,000**

Includes: one exhibit table, logo printed on Conference signage, listing with logo in Conference on-site program, verbal acknowledgement at luncheon and installation banquet, logo display inside a future issue of the *CALSPRO Press*, 2 complimentary tickets to luncheon and banquet.

EVENT SPONSORSHIP:

Please check your preference(s):

■ Silent Auction Item - Please list Item: _____

■ Silent Auction Donation - Please list amount: \$ _____

■ Education Session Sponsorship – \$500 (3 available)

■ Saturday Morning Continental Breakfast – \$350 (3 available)

■ Saturday Night Cocktail Party (Drinks) – \$500 (2 available)

■ Saturday Night Cocktail Party (Appetizers) – \$500 (2 available)

■ Refreshment Break – \$250 (3 available)

Yes, sign me up to sponsor!

Total amount of sponsorship: \$ _____

Company: _____

Contact Person: _____ E-Mail: _____

Phone: _____ Fax: _____

Address: _____

City, State, Zip: _____

So that your company name can be included in the necessary conference materials, the deadline for sponsorship submission is September 17, 2018. After this date, sponsorship opportunities may still be available, however, your company name may not be listed in some conference materials. Company logos should be e-mailed to: stephanie@camgmt.com.

Checks made payable to CALSPRO (address above) or you may fill out the credit card form to the right and fax it to: 916.924.7323. **Please do not email.**

Name of Card Holder _____

Company Name on Card _____

Billing Address _____

City _____ State _____ ZIP _____

Credit Card # _____ Exp. Date _____

CID # _____ Amount to be charged \$ _____

Signature of Card Holder _____

Updates and Conference information will be available on the CALSPRO website (above), so please make sure you visit the site often.

Thank you to all the CALSPRO members who contribute their personal time, sponsorships and creative efforts to help make each Conference a success. Without your support, our members would not have the opportunities that they have today to operate and grow their businesses.

• **Support Your Industry!** • **Meet New People!** • **Have Fun!** • **See You in Sacramento!** •

CALSPRO 50th Anniversary Conference

50th Conference

October 5-7, 2018
Embassy Suites Sacramento
Riverfront Promenade

Registration Form

Company Name: _____

Address: _____ City: _____ State: _____ Zip: _____

Phone Number: _____ Fax: _____ E-mail: _____

Attendee Name:	Attendee Name:	Attendee Name:
(Print the way you would like your name badge to read)	(Print the way you would like your name badge to read)	(Print the way you would like your name badge to read)
Full Registration – Member <input type="checkbox"/> \$300 <input type="checkbox"/> Late Registration \$350* "Member" includes employees of a current Member. Full registration includes all conference events, except casino and bingo.	Full Registration – Member <input type="checkbox"/> \$300 <input type="checkbox"/> Late Registration \$350* "Member" includes employees of a current Member. Full registration includes all conference events, except casino and bingo.	Full Registration – Member <input type="checkbox"/> \$300 <input type="checkbox"/> Late Registration \$350* "Member" includes employees of a current Member. Full registration includes all conference events, except casino and bingo.
Full Registration – Non-member <input type="checkbox"/> \$400 <input type="checkbox"/> Late Registration \$450*	Full Registration – Non-member <input type="checkbox"/> \$400 <input type="checkbox"/> Late Registration \$450*	Full Registration – Non-member <input type="checkbox"/> \$400 <input type="checkbox"/> Late Registration \$450*
Non Member Guest <input type="checkbox"/> All events \$245 - except casino and bingo <input type="checkbox"/> Friday Welcome Reception Only \$60 <input type="checkbox"/> Friday Casino & Bingo \$35 <input type="checkbox"/> Saturday Lunch Only \$65 <input type="checkbox"/> Saturday Banquet Only \$120	Non Member Guest <input type="checkbox"/> All events \$245 - except casino and bingo <input type="checkbox"/> Friday Welcome Reception Only \$60 <input type="checkbox"/> Friday Casino & Bingo \$35 <input type="checkbox"/> Saturday Lunch Only \$65 <input type="checkbox"/> Saturday Banquet Only \$120	Non Member Guest <input type="checkbox"/> All events \$245 - except casino and bingo <input type="checkbox"/> Friday Welcome Reception Only \$60 <input type="checkbox"/> Friday Casino & Bingo \$35 <input type="checkbox"/> Saturday Lunch Only \$65 <input type="checkbox"/> Saturday Banquet Only \$120
Golf Tournament <input type="checkbox"/> \$125	Golf Tournament <input type="checkbox"/> \$125	Golf Tournament <input type="checkbox"/> \$125
CCPS Workshop- See Separate Form	CCPS Workshop- See Separate Form	CCPS Workshop- See Separate Form
Casino & Bingo <input type="checkbox"/> Friday Casino & Bingo \$35	Casino & Bingo <input type="checkbox"/> Friday Casino & Bingo \$35	Casino & Bingo <input type="checkbox"/> Friday Casino & Bingo \$35
Capitol Tour <input type="checkbox"/>	Capitol Tour <input type="checkbox"/>	Capitol Tour <input type="checkbox"/>
Total: \$ _____	Total: \$ _____	Total: \$ _____

* Registration must be postmarked by September 8th to avoid additional fees.

PAYMENT OF FEES:

GRAND TOTAL: \$ _____

Check (payable to **CALSPRO**) AmEx Visa MasterCard

Cardholder Name: _____ Address: _____

Card Number: _____ Exp. Date: _____ 3-4 Digit Security Code: _____

Signature: _____

Please feel free to make copies of this form for additional registrations.



ONLINE: Coming soon
www.calspro.org



VIA FAX:
(916) 924-7323



VIA MAIL:
2520 Venture Oaks Way, Suite 150
Sacramento, CA 95833



Continuing Education Workshop

This workshop will feature a comprehensive study of all the information needed to pass the C.C.P.S. exam. In addition to the standard workshop this seminar will include a portion dedicated to the beginning or inexperienced process server. **Added emphasis will be given to all changes affecting service of process in 2018.** All C.C.P.S. workshops attendees receive the workbook and handouts. A laminated wallet code card will follow by mail.

Sunday – October 7, 2018

Embassy Suites Sacramento Riverfront Promenade
100 Capitol Mall, Sacramento, CA 95814

8:30 a.m. – 2:00 p.m. - Workshop and Exam

Registration for all seminars must be made with the CALSPRO Central Office

Cancellation Terms: Workshops, Examinations and Seminars are subject to cancellation until 48 hours prior to their scheduled commencement. You will be notified of said cancellation via contact information provided. CALSPRO is not responsible for failure to receive notice of cancellation. CALSPRO is solely responsible for the refund of payments received and is not liable for any expenses the registrant has chosen to incur.

Name (**one registrant per form please**) _____

Company _____

Address _____

Phone _____ Email: _____

WORKSHOP

Members – **\$45/person**
(**& Employees of Members**)

Non-Members – **\$80/person**

Free Exam with Conference Registration or with a paid workshop or re-test.

EXAM

Members – **\$20/person**
(**& Employees of Members**)

Non-Members – **\$30/person**

EDUCATION DONATION Paul Janney Memorial Fund Amount to Donate \$ _____

EXTENSION

My current CCPS designation expires _____
By attending this workshop I am requesting a 1 yr. extension

RETEST

I will be using my one free retest from the CCPS
exam taken at (city) _____ (date) _____

TOTAL ENCLOSED \$ _____

Account # _____

Exp. Date _____

Name _____

Billing Address _____

Signature _____

Contact Natalie Thurn Natalie@camgmt.com

Return this form with your check payable to CALSPRO to the Central Office
2520 Venture Oaks Way, Suite 150 Sacramento, CA 95833 – 916.239.4065/916.924.7323 - fax