



Monthly NEWS & UPDATES

December 2019

Upcoming Events

February 4

Board of Directors Meeting
4-6pm | Conference Call

April 4

Board of Directors Meeting
10a-3pm | LAX area

April 30

**NAPPS 38th Annual
Conference**

Bally's | Las Vegas, NV

May 6

Board of Directors Meeting
4-6pm | Conference Call

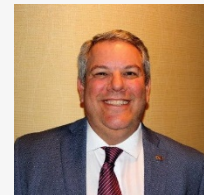
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CALSPRO Advertising

We recently formed a strategic partnership with Legal Secretaries, Inc. (LSI) and our CALSPRO newsletter is not only sent to over 300 CALSPRO members, but it also reaches over 1300 legal secretaries throughout California.

Message from the President

Dear CALSPRO Members,



Another year and decade are almost in the books and new ones are ready to begin. As we close the books on this decade, I am reminded that serving as your President has been and is a tremendous honor and privilege. Looking forward, I plan to continue the work we have started and keep all the momentum regarding our ongoing projects.

When I ran for president, my platform was to insure members that CALSPRO is here to protect your business. Over the past half-century CALSPRO has defeated adverse legislation numerous times. Each time proving to be worthwhile insurance for your businesses. I will continue to ensure that CALSPRO be your best option when it comes to industry insurance.

This past year AB5/Dynamex was a major challenge for our industry. While we were unable to gain an exemption (not due to lack of effort) from this bill, this subject continues to be one of our main focuses and objectives in 2020. For those who attended our most recent conference, employment lawyer Amber Healy gave an amazing presentation on this subject to educate our members. In the event you were unable to attend, please know that you will see information on this subject in future e-blasts and newsletters.

Our committees are already hard at work. Our education committee continues to improve our materials and we plan to offer our CCPS exams via the internet. In addition we are now offering several mini education webinars to educate our members on important topics. For those who attended our past conference, I am sure you agree it was an overall amazing event. We had great speakers, topics and had a lot fun as well. I already am looking forward to next year's conference in San Jose. Please mark your calendars now and plan on attending.

Our membership committee did an extraordinary job this past year. We were able to increase membership, which in turn keeps CALSPRO profitable. Make sure to renew your membership now and if you

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know someone who is not a member, please urge them to join and keep CALSPro strong for years to come!!

If you or your business has any issues that you need help or advice with, feel free to reach out to me or one of your dedicated board members. Collectively, we have over 300 years of industry experience and want you to know that we are here to help and always have your back.

Again, thank you for your continued support and I wish you and yours a very Merry Everything and a Happy Always!

Robert C. Porambo | CALSPro President

Announcing the CALSPro 2019-2020 Board of Directors

Elected to a one-year term by the entire membership to serve beginning October 5, 2019.

- President, Board Member Robert Porambo, Knox Attorney Service, Inc., San Diego
- Vice President, Board Member Ken Hastings, Hastings Legal Services, LLC., Temecula
- Secretary-Treasurer, Board Member Andrew Gowing, Janney and Janney Attorney Service, Los Angeles

BOARD MEMBERS:

- Chad G. Barger, Attorney's Certified Services, Bakersfield
- Tom Bowman, Sterling Madison Company of San Jose
- Andrew Gowing, Janney and Janney Attorney Service, Los Angeles
- Ken Hastings, Hastings Professional Process Servers, Temecula
- Larry Kirlin, First Legal Support, Fresno
- Mark Manchester, Rezac-Meyer Attorney Service, Los Angeles
- Dan Mora, Gemini Legal, Rocklin
- Anita Pasillas, Rapid Legal, Chino Hills
- Robert Porambo, Knox Attorney Service, Inc., San Diego
- Kristian Pujol, Commercial Process Serving, Inc., Ventura
- Jay Roll, Janney and Janney Attorney Service, Santa Ana

We wish to thank the above individuals for agreeing to serve. Additionally, we wish to thank Jackie Janney-Kilgore for running for the board.

Finally, the members are to be applauded for supporting the process and participating in the election.

CALSPro Legislative Update

For those of you who aren't familiar with AB5, it's the bill that would codify the State Supreme Court decision in the Dynamex case into law. Our legislative advocate, Mike Belote, has been working tirelessly with the author to have our industry added to the list of exempted industries. There has been a great deal of push back from the author and her

I also want to bring your attention to the new Unlawful Detainer Summons that went into effect for mandatory use on September 1, 2019. The summons reflects the change in the law advising the defendant they have "5 Days, not counting Saturdays and Sundays and other judicial holidays after the summons and legal papers are served", to file a response to the lawsuit.

team. However, we remain optimistic that we will accomplish our goal.

Even with the huge battle of AB5, we've had great success in other areas. Our bill AB622, was signed by the Governor June 26, 2019 and is effective January 1, 2020. This bill expands CCP 415.21 to include "covered multifamily dwelling" as either of the following: a) Apartment buildings with three or more dwelling units, including timeshare apartments not considered a place of public accommodation or transient lodging; or b) Condominiums with four or more dwelling units, including timeshare condominiums not considered a place of public accommodation, or transient lodging. Guards or other security personnel, if any, must grant access to a covered multifamily dwelling, as defined, for the sole purpose of performing service of process or serving a subpoena.

You can find the new form [HERE](#). The law also applies to 3-Day tenancy notices. You can view the changes to CCP 1161 and 1167, by clicking [HERE](#).



Are You Listening?

One would think that because a person has two ears, and one mouth, that they would listen more often than they speak. In most cases it is quite the opposite. When a person is quick to speak, that is when they should in fact be listening. Listening is a powerful tool in the business world. As Marcel Schwantes explains in his article, listening is a forgotten skill that will make you a better leader.

Lets face it: we are smack in the middle of a relationship economy, where branding strategies, customer satisfaction, recruitment processes and employee engagement are built on trust and authenticity.



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Donations Needed for CALSPro's AB5 Exemption PAC Fund



Are you happy about the newly passed and highly contentious AB5 regulation requiring a more stringent employee/independent contractor classification standard in California? AB5 makes it virtually impossible for process serving companies to hire process servers as Independent Contractors! Will your state be next? What is CALSPro doing about this controversial law affecting our industry in California? This past October at our 51st Annual Conference in Newport Beach CA, a PAC Fund was started by a group of concerned companies for the sole purpose of lobbying to attain an "exemption" for

Process Servers from this controversial new law in California. Donate today to support our efforts and help us pave the way for other state legislatures to follow! The time is now!

Please make check payable to the CALSPro PAC and send to:

CALSPro
Attn: Stephanie Schoen

2520 Venture Oaks Way, Ste 150
Sacramento, CA 95833

For any questions please contact: Stephanie@caladmanagement.com

Have you renewed your Membership? Renewals have been sent out electronically

It is that time of year again to renew your important membership to CALSPro. Membership renewals were sent out electronically via email to every member once again this year, simplifying the process and making life easier for all! Simply open the email and click on the PayPal link. You do not need a PayPal account; just use your credit card to make your payment and be done with it! There is no need to print out the form, mail it in or fax the information. None of that is necessary unless you still want to print out the renewal form or prefer to pay by check. Otherwise, please click on the link sent to you via email to renew your membership today and while you there be sure to update any changes to your company info for your CALSPro website listing!



If you did not receive the renewal email earlier this month, please notify our association management at Stephanie@caladmanagement.com and they will resend it to you immediately. Remember renewals are due in December! Thank you.

Please be sure to read the CALSPro blogs, e-newsletters and the quarterly publications containing important information such as AB5 Exemption updates, Court Notifications, CCPS Classes, Free Online Webinars, the Capitol Report and more! Let your membership work for you!

Continuing Education: A New Year is Coming

With a new year approaching, there are almost always changes to the code and how we serve papers. Just one example, the CALSPro sponsored bill, AB 622, which was signed by Governor Newsom June 26, 2019 and will be effective beginning January 1, 2020. This bill expands CCP 415.21, which grants Registered Process Servers access into gated communities, to include "covered multifamily dwellings."

A change like this means that there is a required update to our CCPS Workshop curriculum and material. So, in January, your Continuing Education Committee will meet to double check our CCPS presentation and handouts for other needed updates, making sure the curriculum is current and relevant to every process server in 2020.

Once everything gets updated, we can launch our 2020 Continuing Education with a host of opportunities including:
Workshops and Exams, Mini-Webinars, Posted Videos, and Conference. Stay tuned for a full 2020 Schedule. Right now, our upcoming events are as follows:



- Saturday, January 11th – Free Mini-Webinar: Story Time with Andy
- Saturday, February 22nd - Online CCPS Workshop
- Saturday, March 21st - Los Angeles CCPS Workshop

We are excited to keep you informed and educated in the New Year!



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The 5 Benefits of Online Communities

On the surface, process serving might seem easy. You knock on the door, deliver the papers, and you are done, right? From far it. Upon closer inspection, process servers face challenges on a daily basis and the only people who really understand these challenges are other process servers. Whatever issues you may face as a process server, online communities, such as Facebook groups or Twitter conversations, help support and encourage you as well as grow your business. While there are many more, here are five benefits to getting involved in an online community.

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